



**CUMULUS**  
CONSULTING, LLC.



*Innovative ERP Solutions*



Founded in 2014 by two partners, Jason Delozier and Craig Scott, Cumulus Consulting is a Michigan-based firm, located near the heart of the automotive industry in Detroit. With deep roots in manufacturing, technology and ERP systems, Cumulus was founded with a vision of fundamentally improving the way companies use innovative technology to develop mission-critical business applications. This contemporary vision proved to be successful as Cumulus has grown by at least 50% annually.

Today, our team of highly skilled consultants includes talented professionals who have spent their lives working in manufacturing facilities across the globe. Many have held various positions from machine operators to C-level executives and even owners.

Cumulus offers the broadest wealth of manufacturing experience in the ERP implementation and development industry. This is a great asset that our clients can take advantage of to help ensure world-class best practices during their ERP implementation process.

Cumulus offers a comprehensive solution set that includes ERP systems selection, implementation, optimization, custom application development, and business/manufacturing systems integration.



When you choose Cumulus as your implementation partner, you're truly selecting a partner for the long haul. We take great pride in our projects and the successes that are had from great ERP implementations for our clients. Increased margins, greater visibility and fewer roadblocks to continued growth and success are the results of a great implementation when you work with Cumulus.





## *Cumulus Exists to Inspire Progress*

*In everything we do, we believe in thinking outside the box, in challenging the status quo, and in solving problems in innovative ways. We strive to inspire our customers, our employees, and our partners to conceive of limitless possibilities. We didn't invent the "can do" spirit, but we do embrace it and it is our underlying and driving core value.*





*If you believe that cloud ERP offers endless possibilities, that enterprises need one version of the truth, that data should not exist in silos, and that automation is not a luxury...*

*Then we have solutions for you.*

**PLEX**



**NETSUITE**



**Information Builders**



Beyond our internal resources, Cumulus has partnerships and alliances with other leading organizations to provide a seamless integration of IT support and services as well as CPA and advisory services. Our Partners are the who's who of business information and technology and together Cumulus helps you to leverage all of their capabilities.



# ERP Selection

Enterprise Resource Planning (ERP) software selection is a major business undertaking with many critical factors to consider. There is no one simple answer, but Cumulus will work with you to identify the right solution for your organization.

Whether you are starting from the ground up or need an ERP to seamlessly integrate with another system, our team will evaluate and analyze your current system and every aspect of your business to ensure you choose a solution that meets all of your current needs and has the flexibility to meet future needs as your organization grows and changes.



Being platform agnostic, we analyze your business's specific needs and offer a solution that is customized to meet them. We help with the bidding process, RQFs, demos, proposal evaluations, SWOT analysis, etc. By partnering with Cumulus early in the process, you ensure you have taken everything into account and have a clear picture of how the pieces all fit together before you make this vital decision.

The Cumulus team will meet with you and your team on site to evaluate and analyze your current and future ERP needs. Our experience will help us recommend the best solution to transform your business operations and help you achieve maximum efficiency and profitability.







# IMPLEMENTATION

*An average ERP system with a great implementation is better than a great ERP system with an average implementation or worse. A solid implementation will make or break your ERP experience, so choose a team with experience.*

# OPTIMIZE

## ***ERP Implementation***

Selecting the best ERP solution for your business is an enormous decision. Even more so, finding and choosing the right ERP implementation partner is critical to the success of your ERP. Cumulus Consulting has an unparalleled combination of manufacturing experience and technical expertise to ensure the success of your ERP solution today, tomorrow, and far into the future.



## The Process

A proven process strategy that leads to success for our clients



### Deep Manufacturing Knowledge

Our consultants have real-world experience in all areas of manufacturing, finance, operations, logistics, engineering, sales, IT, and even running machines on the shop floor. We understand what is required for a successful ERP implementation in a manufacturing environment.



### Innovative Technology Solutions

Continuing education and training keeps our team on the forefront of emerging technologies, including cloud-based solutions, business intelligence reporting, and even hardware. We are committed to providing our clients with the greatest level of expertise they can find, anywhere!



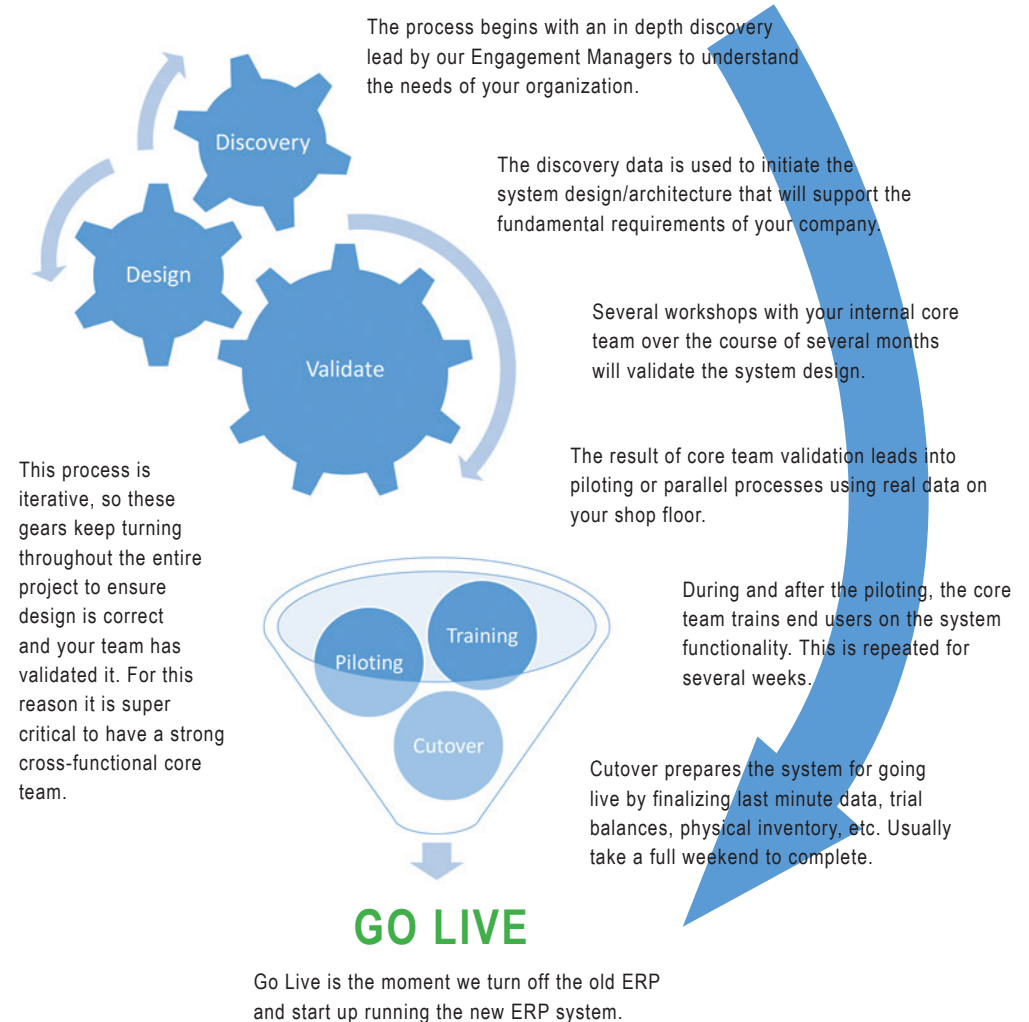
### More Than Trusted Advisors

Our team works hard to earn the trust of your team to create a strong partnership. That can't happen by "advising" from behind a desk somewhere. We work on-site with your team, side-by-side on the shop floor. We get our hands dirty because that is what allows us to drive continuous improvement for your organization.



### Direct ERP Experience

In addition to our manufacturing experience, our team is made up of consultants and developers with years of experience working for leading ERP software companies. We've been on the cutting edge of development of complex ERP systems, so we know what's happening "under the hood." We can say we know what we're doing because we've had a hand in designing what we do.



Optimization and continuous improvement of the system and your processes to maintain the competitive edge.





***Touchscreens, machine learning capabilities, AI, robotics and real-time data are just a few technologies that are already becoming a part of everyday life on the manufacturing floor.***

## ***PLC and B2B Integrations***

Cumulus is a Certified Inductive Automation Integrator with decades of integrations experience. See, control, and analyze all of your data, all in one place with a Cumulus designed Ignition solution. Cumulus and Ignition empower your business to easily control your processes, while tracking, displaying, and analyzing all your data. No more data living outside of the system and no more wasted motion. Cumulus has your solution in less time and for less cost than you probably think is possible.





### **PLC Integrations**

Using one of the most highly regarded, industry standard SCADA platforms available, Cumulus can provide simple, streamlined, yet comprehensive PLC integrations for all of your shop floor equipment by capturing real-time data and feeding this data to your ERP system as well as providing real-time dashboards, HMIs and mobile applications.

For a fraction of the cost and time you may spend with other opinions, Cumulus can get you up and running with your choice of hosted or on-premise PLC integration options.

### **B2B Integrations**

Cumulus has several pre-built integration points using the same scalable SCADA solution we use for PLC integration to augment your ERP experience.

Integrations include Point of Sale, Option Configuration, E-commerce, Payroll, Business Intelligence, Multi-Tier ERP Implementations, EDI and PLM just to name a few.

Our clients appreciate the option of using our Cloud Connect hosted integration platform and leave all the hard work to us. If they prefer, we can also get them setup with their own hosted or on-premise solution to suit their needs more precisely.



**Ignition!**  
by inductive automation

### **Plant Floor Confusion into Productivity**

Cumulus and Ignition put the control back into your hands to streamline your process and increase productivity.



*The Cumulus development team is what truly differentiates us from every other software or ERP consulting firm in the industry. If you can dream it, we can build it.*



## Custom Development

With Cumulus, functionality gaps are a thing of the past. Delivering innovative tech solutions, we design, develop, implement, and launch mobile, web, cloud, and back end applications. Our technology solutions and implementation strategies are dynamic and custom developed to support your current and future business goals.





Certified by multiple ERP vendors to develop and deploy to production environments, Cumulus is your fast track to solutions. The Cumulus development team has decades of combined experience along with manufacturing and business process design knowledge to guide our product development. We'll work with your team hand-in-hand to create customized solutions to streamline business processes and eliminate waste.

Cumulus' deep knowledge and proficiency with a host of programming languages combined with our ERP systems development roots, allows us to create virtually anything you can imagine. We also have the ability to create native iOS and Android applications for any business need, CRM, production, logistics - you name it.

**Here are just a few of the manufacturing challenges we've solved for our clients to date:**

- ✓ Native mobile applications
- ✓ RFID solutions
- ✓ Custom integrations
- ✓ Custom Reports
- ✓ API creation and enhancements
- ✓ Internationalization
- ✓ Browser extensions
- ✓ ERP customization
- ✓ Nesting integration
- ✓ Point of Sale integration
- ✓ MES platforms and integrations
- ✓ PLM integrations
- ✓ Enterprise applications




## ***Conceive of Limitless Possibilities***


When you select Cumulus as your development partner, we guide you through the entire process from start to finish. We have the experience and the development team to take on any challenge. We consider your business objectives to be our number one priority and we have the right combination of knowledge and skill to ensure success every time. We hope to inspire your team to conceive of the possibilities as truly limitless with the right partners by your side. With Cumulus, if you can dream it, we can deliver it.





## *Innovative ERP Solutions*

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